

EXPLORE **MORE**

MORE THAN JUST A SUPPLIER

WHO WE ARE

Coral Products & Trading (Coral Marine) - a 100% subsidiary of Coral S.A. - is a reliable physical supplier in the Eastern Mediterranean offering a full range of marine fuels (residual & marine gasoil products) to any type of vessel, from large commercial ships to small fishing boats.

Coral S.A. - formerly, Shell Hellas S.A. - is an Oil & Chemical Company in Greece that has been operating since 1926. Its main activities involve the distribution and marketing of a wide range of oil products, including gasoline, fuel oil, diesel and lubricants, through its retail network. Its activities also cover industrial and commercial sectors, marine and chemicals.

In 2010, the company was acquired by Motor Oil Hellas and was renamed to Coral S.A. The company holds the licensing agreement for the use of the Shell brand in Greece, Cyprus and several other Balkan countries.

Our aim is to become your strategic partner, maximizing the value of your business. We are committed to providing quality products and innovative, value-added services to the shipping industry, in a safe, reliable, honest, transparent, efficient, as well as environmentally and socially responsible manner.



OUR VISION

Our vision is to provide innovative quality petroleum products and value-added services to our customers.

OUR MISSION

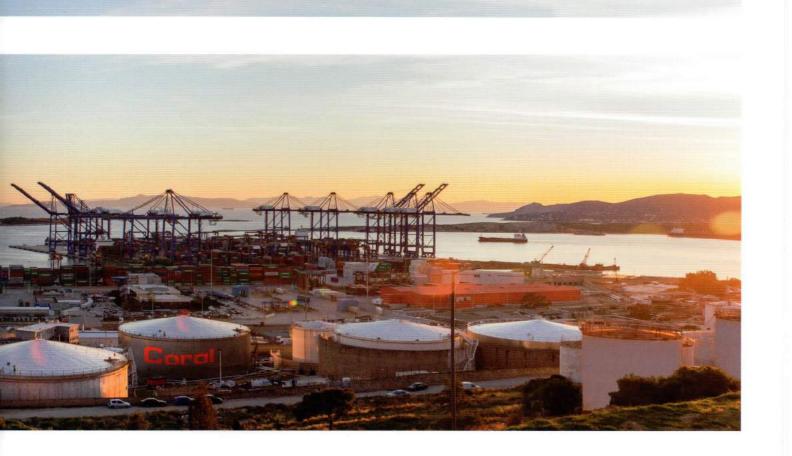
Our mission is to consistently provide quality products and innovative, value-added services to the shipping industry while simultaneously building value for shareholders and business partners.

OUR PEOPLE

Our people are our competitive edge; their in-depth knowledge and expertise in the shipping industry, as well as their commitment to building long-term strategic partnerships with customers, ensure that you are working with a reliable supplier, dedicated to enhancing your business operations. Our people are dedicated to achieving superior business performance in a continuously changing commercial environment, always adhering to our core values.

OUR STRATEGY

Our strategy is to be the preferred supplier in the bunkering industry of the Eastern Mediterranean area by providing innovation and quality through our strategically-based terminals, under the highest Operational, HSSE & Ethical Standards.





DEEP SEA VESSELS

Coral operates two fully-integrated depots in Perama, located next to the PCT (Piraeus Container Terminal) with storage and distribution facilities with a total capacity of 120,000 cubic meters. The capacity allocated to marine fuels is 45,000 cubic meters, making our integrated terminal the largest marine fuel terminal in the Mediterranean area.

Since 2015, Coral has invested more than 10 million euros in upgrading and modernizing the function of its terminals, in order to comply with the latest HSSE & Operation standards. Both depots have access to the sea through a jetty of 300m in length, which enables loading and/or discharging operations on three tankers simultaneously. The terminals' jetty facilities are located in a radius of less than 200m from the PCT and OLP docks.

We are the first to have introduced RMK500 & RMK700 at the port of Piraeus and, through our integrated supply chain, we are always in a position to look into any marine product of commercial interest.

Coral Marine's bunker deliveries are made by state-of-the-art barges, featuring a high tank capacity, high pumping rates, Mass Flow Meters and hi-tech systems, all of which contribute to short delivery times, with high accuracy and transparency.

INLAND & COASTAL VESSELS

Our supply network extends to all the strategic ports along the Greek coastline and can deliver to vessels of all kinds and sizes in accordance with:

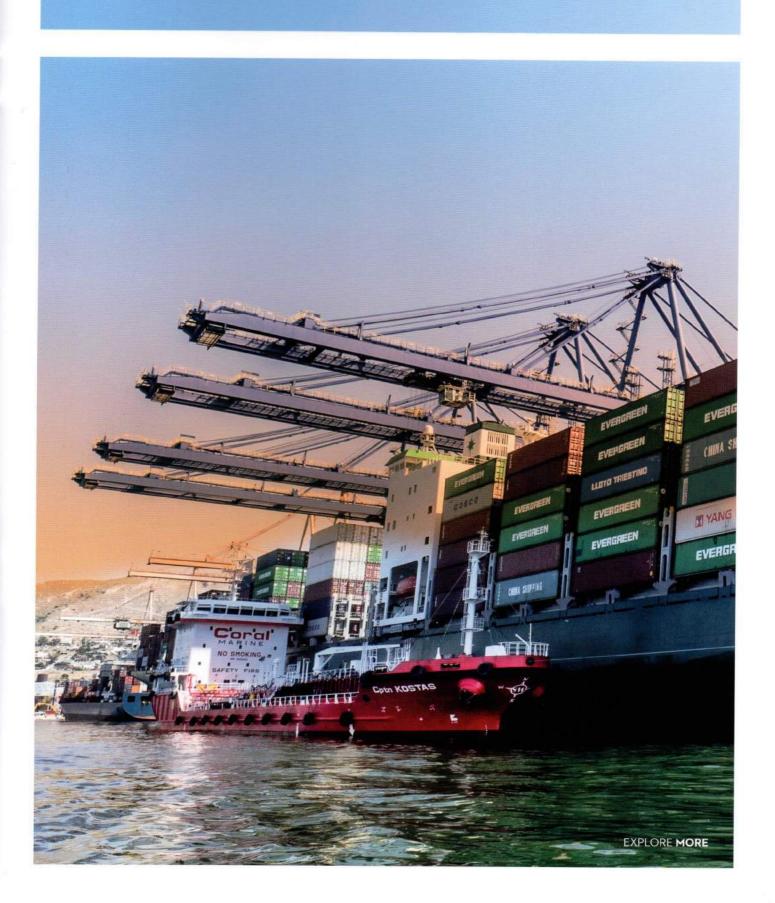
- a. High HSSE and Operational standards.
- b. A quality assurance system that covers storage, handling and delivery of products.
- c. A secure supply chain, as dictated by the Motor Oil refinery & import agreements with other major refiners.

YACHTING

Coral delivers a full range of premium quality products wherever and whenever you need them, either directly through its depots, or through its own Shell retail network. Deliveries are made by a fleet of trucks (company-owned or exclusively sub-contracted), equipped with GPS and electronic sealing, safeguarding the integrity and transparency of each delivery. Our rigorous quantity and quality control program is deployed throughout our supply chain, in order to ensure safe and comfortable passage-making.

In 2016, Coral built a specially-designed refueling station on the island of Skyros, which is conveniently located in the middle of the Aegean, in order to facilitate all vessels that moor alongside its jetty.

Coral Marine offers the benefits of Shell Smart Club, a Shell loyalty program that has been running for more than 17 years via Shell's retail network in Greece. Using Coral fuels for your chartered voyage entitles you to smart points which can be redeemed for a wide range of gifts from www.allsmart.gr.



MORE THAN EXCELLENCE

PRODUCT QUALITY

Coral Marine's portfolio of marine fuels encompasses a full range of quality marine products, suitable for all types of vessels, consisting of residual and distillate products that fully comply with ISO 8217/2017 requirements. Coral Marine operates a central, in-house laboratory, staffed by experienced chemists, specialized in testing the quality of petroleum products and lubricants, with state-of-the-art scientific apparatus. Extensive tests are conducted during the receipt, storage, handling and delivery process of all products, certifying that they all meet ISO 8217 requirements.



INNOVATION

STATE-OF-THE-ART BARGES

All supplies are made with state-of-the-art barges, owned or time-chartered by Coral Marine. Our barges have large tank capacities and high pumping rates for fast delivery of even the largest stems and are equipped with Mass Flow Meter Systems for HFO & MGO certified transport, according to the 2014/32/EU D+B directive.

MASS FLOW METER - QUANTITY ASSURANCE

Coral Marine is among the first fuel suppliers worldwide to introduce Mass Flow Meter Systems for HFO and MGO.

- Fuel mass is measured directly and automatically, using digital data logging, for a more efficient and simplified bunkering process.
- Time saving of up to 3 hours per delivery can be achieved (versus tank gauging)
- The data is logged continuously during fuel delivery, providing a fully transparent measuring process.
- Back-flow can be detected due to the meter's bi-directional capability with dual-totalizers.



E-VESSEL

The E-Vessel, is an innovative web platform developed by Coral Marine which brings the delivery procedure in real time, right on the customer's screen.

E-Vessel is a revolutionary system which retrieves data right from the barge (Mass Flow Measurement System, ATG, Motor Valves, CCTV) during delivery and sends it directly to the customer's HQ.

The E-Vessel system reflects our core values in the best possible way: integrity, honesty, transparency and reliability.

VEHICLES

Coral operates a fleet of vehicles, both company owned & subcontracted, dedicated to marine deliveries. All of Coral Marine's vehicles are equipped with GPS and electronic sealing, which ensure accuracy in all of our deliveries. E-Sealing is a hi-tech solution for the secured and supervised transport of petroleum products, which ensures that the quantity loaded in the truck is exactly what the customer receives.

DELIVERY

PORT DIRECTORY

Our supply network extends to all strategic ports along the Greek coastline, including many of the Greek islands. All of our oil products are stored in and distributed from Coral owned depots, which are strategically located in Northern & Southern Greece, as well as on selected islands.





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